

## Press Release

### Premier Pension Services Announces Record New Business Growth in 2008 with a Good Outlook

**2nd January 2009, London:** Premier Pension Services has announced record Self Invested Personal Pension (SIPP) new business growth for 2008 and predicts a very positive future for 2009 and beyond.

Nigel Manley, Head of Self Invested Pensions, Premier Pension Services, says "I am pleased to confirm that 2008 has seen a record growth in new SIPP business. Amongst all the doom and gloom of financial markets and general downturn in the economy we are seeing increasing support from our IFA partners.

"Our growth was boosted by the acquisition of the Arbuthnot SIPP portfolio, which in itself has gone extremely well with the clients and their IFA now dealing with our designated team. However, at the same time we have seen unprecedented levels of new business support."

Nigel Manley goes on to say, "Last year saw us re-engaging with the IFA market more than ever before. Our message is simple - we offer service support for IFA's that they can rely on. We are creating strategic partnerships with a limited number of firms where we invest time working on a mutual understanding of procedures and expectations so that when business does flow it goes through smoothly.

"The recent FSA report on 'Quality of advice on pension switching' illustrated the importance of service for the independent provider and we will be working with our IFA partners to ensure they have our support in the 'real' SIPP market."

Nigel Manley reminds that everyone should not forget Small Self Administered Schemes (SSASs) as well, "alongside our SIPP new business growth we have seen a resurgence of interest in SSAS. No doubt that the employer loan facility is now more relevant in times when credit from the banks is that much hard to come by."

## Notes to Editors

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## About Premier Pension Services

<http://www.premierpensionservices.co.uk/>

Premier Pension Services supplies a range of SIPP and SSAS services to IFAs, accountants and lawyers and is part of JLT Benefit Solutions Ltd.

JLT Benefit Solutions Ltd (JLT) is one of the UK's leading employee benefit providers offering a wide range of benefit and pension services, including administration, actuarial and pension consultancy, investment, wealth management, Self Invested Personal Pensions (SIPPs), Small Self Administered Schemes (SSASs) flexible benefits, healthcare, benefit communication and financial education.

Authorised and regulated by the Financial Services Authority, JLT employs over 1000 professional staff in 11 offices in the UK with revenues of some £81.5m.

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